

# SAMBANDH-INVESTOR CONNECT MEET @ PUNE



Discussions and talks on investments for startups.

JAN 31 / FEB 1, 2020 PUMBA AUDITORIUM



Savitribai Phule Pune University - 411007 https://bit.ly/2Rzw2D0

Centre for Innovation, Incubation & Enterprise (CIIE) at Savitribai Phule Pune University (SPPU) proposes to organize a two day program at the University titled 'Sambandh'

Getting ready to invest in a startup is an area of interest for angel investors, VC Funds, Serial entrepreneurs & Family offices to engage with each other and look at well curated startups. Alongside startups need clarity and direction in working towards the business and finances are very significant for them: thus understanding investors mind becomes very crucial for a startup.

SAMBANDH would be part of series of events with several knowledge-based sessions, keynotes, master-classes and one-on-one interactions to facilitate investor-to-investor or investor –to- startup connects!

## For Whom

- 1. Investors Individuals Representatives from Funds, Family Offices & Industries
- 2. Start up Innovation Cell Heads of Colleges affiliated ,representatives and members from Incubation Centre
- 3. Professionals like Chartered Accountants/ Advocates/Company Secretary's with interest in startup space
- 4. Startup companies

# **Objectives**

- 1. To understand the investors perspective in making investment decisions
- 2. To bring on one platform the Investor/Industrial and Startup community from Mumbai/Pune region
- 3. To understand challenges faced by startups in attracting right investors

Audience of achievers, young minds with different perspectives would get an understanding of what holds in future for them and how should they go about harnessing the tides in times to come. Investors, Professionals would get an understanding of eco-system expectations

# **Session 1 : Bridging the gap**

This session will focus on challenges in the ecosystem and how the gaps can be reduced to bring the paradigm shift. Panel would comprise of Speakers from Family office, Venture Fund, Industry and Incubation centre

## **Session 2: Investors Perspectives**

This session would focus on what appeals to an investor in making decision in startup investment and focus on factors viewed by them as significant Venture Funds, Angel investors and Other Funds would be invited for this session

# Session 3: Building an Ecosystem

This session would focus on domains Exchange of views and knowledge in this session Experts from research organizations, Industry representatives from Domain would speak on need of business in the domain areas. Session will focus on how to build an ecosystem

# **Session 4 : Ask me Anything**

Pitching Right: Investors Lenses Session would focus on expectations of investors from startups on pitch

## **Session 5: Fireside Chat**

Questions by the participants and answers by the Panelist

Award and Recognisation	
<b>Best Patent Award for Teachers</b>	For Incubatees
Best Patent Award - Rs. 10,000/-	<ul><li>Co-Working Space for 3 Months</li><li>Working Capital of Rs. 50,000/- for Winning team</li></ul>



# **Savitribai Phule Pune University**

**Centre for Innovation, Incubation & Enterprise** 

# Sambandh - An Investor Connect

31 <sup>st</sup> January, 2020	Program Schedule
2.30 p.m. to 3.00 p.m.	Registration
3.00 p.m. to 3.10 p.m.	Introduction - Dr. Apoorva Palkar - Director IIL, SPPU
3.10 p.m. to 3.30 p.m.	Inaugural Address - Dr. N.R.Karmalkar, Vice Chancellor - SPPU
3.30 p.m. to 3.50 p.m.	Speaker 1 – Bridging the Gap Mr. Pankaj Diwan, Co-Chair, State Innovation Council on Open Innovation, Govt. of Telangana & Founder, Idea Labs
3.50 p.m. to 4.10 p.m.	Speaker 2 – Bridging the Gap Mr. Chandresh Sampat, Head, Times Brand Capitals Spring Board
4.10 p.m to 4.30 p.m.	Speaker 3 – Bridging the Gap Mr. Rahul Narwekar, Founder, Scale Ventures Fund, Founder, India Network, Ex-CEO, NDTV Ethnic, Fashion & You
	Tea Break
4.30 p.m. to 4.45 p.m.	Panel Discussion –  1. Mr. Pankaj Diwan  2. Mr. Chandresh Sampat  3. Mr. Rahul Narwekar  4. Mr. Amit Wadhvani  5. Mrs. Vandana Saxena Poria  6. Dr. Apoorva Palkar - Moderator
4.45 p.m. to 5.45 p.m.	Q & A
6.00 p.m. to 7.00 p.m.	Pitch Presentations
7.00 p.m. onwards	Networking Dinner
1 <sup>st</sup> February, 2020	
9.30 a.m. to 10.00 a.m.	Registration
10.00 a.m. to 10.30 a.m.	Keynote Address – Dr. Anurag Batra, Chairman & Editor-in-chief, BW Business World, New Delhi
10.30 a.m. to 10.45 a.m.	Key Note Address - Dr. N. S. Umarani - Pro-VC-SPPU
10.45 a.m. to 11.45 a.m.	<ol> <li>Panel Discussion - Investor Perspective - 1</li> <li>Mr. Deakin Daney, Vice President, RBL Bank &amp; Investor</li> <li>Mr. Anil Kumar Mishra, Healthtech Investor &amp; Former Director,         Alchem Labs &amp; Head HR at Shreya Life Sciences Pvt. Ltd.</li> <li>Mr. Adiraj Banerjee, Managing Partner, Arghya Ventures</li> <li>Mr. Vinit Deo, Director, Posiview - Moderator</li> </ol>
11.45 a.m. to 1.00 p.m	Panel Discussion – Pitching Right Investor Lenses 1. Mr.Pranay Arthwal, Executive Director, Publicis 2. Mr. Vinit Patni, Charter Member, TiE & Advisor, Insurance & Banking Startup, Global Corporation 3. Mr. Bikram Mahajan, Investor, CEO, Whitebox Capital Advisors LLP 4. Dr. Chinmay Bhosale, Partner, SRB OJAS 5. Mrs. Geeta Tolia, Chartered Accountant & Investor – Moderator
1.00 p.m. to 2.00 p.m.	Lunch Break
2.00 p.m. to 2.30 p.m.	<b>Keynote Address - Building an Ecosystem</b> Mr. Rohit Goyal, Founder, Windrose Capital
2.30 p.m. to 3.30 p.m.	Panel Discussion – Building Ecosystem  1. Mr. Vikas Mitersen, Chairman & MD NaZara Technologies  2. Mr. Vishal Vijaywargiya, Times/Brand Capital  3. Mr. Abhijit Kashyape – Founder, Monjin  4. Mr. Vivek Sadhale, Director, Legal Logic - Moderator
3.30 p.m. to 3.45 p.m.	Tea Break
3.45 p.m. to 4.15 p.m.	Fireside Chat - Dr. Apoorva Palkar & Mr. Gaurav Mishra



**Prof. Dr. Nitin Karmalkar**Vice Chancellor,
SPPU



**Dr. N. S. Umarani** Pro-Vice Chancellor, SPPU



**Pankaj Diwan** Founder Idea Labs Iwan



**Rahul Narvekar** Founder Scale Ventures fund



**Chandresh Sampat**Head Times Brand Capitals
Spring Board Panel Discussion



Vandana Saxena Poria



**Dr. Annurag Batra** Chairman & Editor in Chief - BW Business world, New Delhi , India



Anil Kumar Mishra Healthtech Investor & Former Director Alchem Labs and HR at Shreya Life Sciences Pvt. Ltd.



Adhiraj Banerjee Managing Partner at Arghya Ventures



**Pranay Arthwal**Publicis Executive Director



**Dr. Chinmay Bhosale**Partner at SRB OJAS



**Rohit Goyal** Founder Windrose Capital



Vikas Mitersen Chairman & MD NaZara Technologies Be



Vishal Vijaywargiya ara Equity & Structured Investments at Bennett Coleman and Co. Ltd. (Times Group)



**Abhijit Kashyape** Founder Monjin



**Dr. Amit Wadhwani** Sai Estate Consultant



Vivek Sadhale Founder Legal Logic



Vinit Deo Director-Posiview



Vineet Patni Investor, Mentor



**Geeta Tolia**Investor & Startup Mentror



**Gaurav Mishra** Founder Navayuvak



**Decken Denay** RBL Vice President & Investor



**Pranay Arthwal** Executive Director, Publicis



Bikram Mahajan Investor



**Dr. Apoorva Palkar** Director-IIL, SPPU



Centre for Innovation, Incubation & Linkages

Centre for Innovation Incubation & Enterprise PUMBA Auditorium

For registration email info.ill@unipune.ac.in www.ill.unipune.ac.in